

<b>PRE-BID QUERIES-TENDER No. ONGC/NIO/NAPHTHA/RJY/02 dated 24.12.2024</b>		
	<b>COMPANY</b>	<b>Bidder 1</b>
<b>Sn</b>	<b>QUERY</b>	<b>ONGC REPLY</b>
1	<p>We want to Deposit Bid Security Deposit through Letter of Credit. But our bank branch does not issue Letter of Credit in Electronic Form. So, Q1: Can the Letter of Credit in Hard Copy be accepted?</p>	<p>A normal LC is generated by the bank in electronic form only based on the LC Proforma provided. A pdf of the same may be sent through email. Bidder may ask the banker for a normal LC.</p>
2	<p>On Page No. 7 under the Head: Details for LC, There are Bank Details available towards Letter of Credit:</p> <p>(A) Are these bank details for issuing Letter of Credit in Electronic Form or Hard Copy?</p> <p>(B) Account Number Missing?</p> <p>(C) Account Type Missing?</p> <p>(D) PAN NUMBER / DATE OF INCORPORATION / CONTACT DETAILS / EMAIL ID / LEGAL CONSTITUTION REQUIRED?</p>	<p>The following are the bank details for issuance of LC</p> <p>Beneficiary Name : Oil and Natural Gas Corporation Limited, Rajahmundry Asset Address: ONGC, Rajahmundry Asset Bank Name : State Bank of India Branch : SME BRANCH, RAJAHMUNDRY Branch Code : 16314 Bank Account No : 10471668364 IFSC Code : SBIN0016314 Swift Code : SBININBB811 Branch Mail ID – sbi.16314@sbi.co.in</p> <p>(D) May be taken from Tender Document : INSTRUCTION TO THE BIDDERS-Annexure-I:</p>

3	<p>On Page No. 7 under the Head: Details for e-BG On this Head, there is mentioned for issuance of E Bank Guarantee and Letter of Credit bank details to be used in advising bank for E Bank Guarantee.:</p> <p>1. Are these bank details applicable for E-Bank Guarantee or E Letter of Credit?</p>	<p>Details indicated against e-BG correspond for e-BG in the Tabular Form.</p> <p>As per query, The details are applicable for e-BG.</p>
4	WHICH WEBSITE THIS NAPHTHA RTP WILL BE AVAILABLE FROM?	RTP is declared by OMCs, predominantly IOCL. Request kindly see the website of IOCL for latest RTP or if it is not available for some months, then RTP for that month will be shared by ONGC.
	<b>COMPANY</b>	<b>Bidder 2</b>
<b>SL NO</b>	<b>QUERY</b>	<b>ONGC REPLY</b>
1	<p><b>Request for Reduction in Monthly Allocation:</b></p> <p>As our company operates as a Small-Scale Industry (SSI), we request a revision in the monthly allocation. Instead of the specified 250 MT/month, we kindly ask for an allocation of 150 MT/month to better align with our production capabilities.</p>	Bidder's request cannot be agreed

2	<p><b>Request for Lower Upliftment Percentage Schedule E Point 15:</b>          Considering that Naphtha is a controlled Solvent Oder 2007 and its demand in the market is subject to fluctuations influenced by both market conditions and weather variability, we request an adjustment in the minimum upliftment percentage. We propose reducing it from 80% to 50%, allowing us more flexibility to manage our operations efficiently.</p>	Bidder's request cannot be agreed
3	<p><b>Clarification on Markup Pricing:</b>          We would like to confirm if the ₹7,605/MT markup mentioned in the tender is the minimum amount required to be paid above the RTP in order to become eligible for bidding. This clarification will help us better understand the pricing structure and align our bidding strategy accordingly.</p>	Bidder's understanding is correct. For example, suppose a bidders quotes premium of Rs 100 then the total Price quoted considered shall be Applicable RTP + 7605 + 100
4	<p><b>Request for Discount on Pricing:</b>          As per the tender, the current pricing for naphtha is ₹55,330/MT plus a markup of ₹7,605/MT.          However, HPCL Mahul Refinery, Mumbai is offering naphtha at a lower price of ₹59560/MT which is 400 km from our Unit. Additionally, our unit is located 1,400 kilometers away from the Tatipaka Refinery, significantly increasing our transportation costs. In light of this, we kindly request you to consider offering us a discounted price to help us remain competitive and to support smallscale industries like ours</p>	Bidder's request cannot be agreed

5	<p><b>Request for Sulphur Content Parameter in Indicative Specifications Schedule D:</b></p> <p>In the indicative specifications of naphtha provided in the tender, we request that the sulphur parameter be specified as per Notification G.S.R. 186(E) below 5 ppm which is 0.5 weight %.</p> <p>Additionally, we suggest including this specification in the final contract to ensure clarity and compliance in the long term. This will safeguard both parties and align with our operational and quality requirements.</p>	16.6 mg/Kg as per latest Jan 25 report
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