

Company Name - Bidder

Sl No	Bidder's Query	Joshi Response
1	Section 3.5.3 says that Security Deposit of 12,50,000 must be submitted. So if our bid is successful - will you take a fresh BG for entire amount of approved bid (and return this 12.50 lacs BG) - or will you take only the difference amount? Please clarify	<b>Please refer to point no. 3.5.4 and 3.5.5 of the RFP.</b>
2	We are an existing customer of this gas. We know there are pressure variations in this field. How can resellers be involved in this? From our understanding resellers have to use equipment like compressor to even out the pressure and that will hamper the grid dynamics in this fragile gas grid. So we are worried about reseller(s) entry. Please explain	<b>The existing customer will have practically no change in supply mechanism, if they are successful bidders.</b>
3	As already mentioned - we are an existing customer of this gas field and have invested in our Plant and Machinery and also giving employment to local people from nearby villages. We request you to give us a ROFR (right of first refusal) - so that we can continue running of our industry. Kindly clarify.	<b>JTI has to follow the Guidelines of DGH. However, we will clarify the same with DGH and revert.</b>
4	Since we are existing customer of the gas and its field - we believe clauses of 5.3.6 are automatically fulfilled by us and we should not be asked to provide any further proof against this as we are already working with the said variances in the existing field. Kindly confirm the same	<b>This is madatory for fullfilling technical criteria</b>
5	We would like clarification on whether the available gas is 20,000 scm/d or 18,000 scm/d since the quantity of 20,000 is mentioned in the overview section of the RFP document. Please help us to get this clarified.	<b>The quantity is 18000 SCM/D.</b>

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1	General	There are some existing customers in this field. We hope that there is a Refusal right for current customers clause for the existing customers	<b>JTI has to follow the Guidelines of DGH. However, we will clarify the same with DGH and revert</b>
2	2.1 Point 7(b)	Total gas is 18,000 SCM – and minimum bid quantity is shown as 5,000 scm and increments of 1,000 scm thereof. This shows that at most 3 customers can be accommodated in this bid. However we are 5 customers as on date and hence we request that the minimum quantity be modified to 1,000 scm and the incremental value be set at 250 scm	Please refer to clause 2.1, 7(b)
3	3.1.1	“including reseller(s)” We would like to note that as existing customer there is low pressure and grid dynamics get affected day to day. If a reseller(s) come into the picture and there is compressor in-line – then the entire grid dynamics will get unduly affected. So we request that reseller(s) be kept out of this RFP	Not agreed as the point no. 3.1.1 itself clarifies the criteria
4	3.5.3	SD submitted initially of 12,50,000 On which stage and when we have to submit?	Please refer Point no. 6 of Activity Schedule of the RFP

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1	<p><b>Appendix – 4 PRO-FORMA OF BANK GUARANTEE towards SECURITY DEPOSIT(S) (Pg. 27 of RFP)</b></p> <p>In relation to Appendix 4 of Bank Guarantee, your team has confirmed the below points</p> <ol style="list-style-type: none"> <li>1. <b><u>Under Bid Reference No., we need to mention the RFP number, as confirmed this morning in pre bid meeting . Please confirm</u></b></li> <li>2. <b><u>BG period will be 365 days from NIO date (i.e. 25/11/2024), it was also confirmed that we can make BG from current date +365 days. Please confirm</u></b></li> <li>3. <b><u>As per RBI, banks can put standard Notwithstanding Clause in the BG Format given as per RFP. Please confirm</u></b></li> <li>4. <b><u>Under Witness 1 &amp; 2 field, bank authorised person will sign. Please confirm</u></b></li> </ol>	<p>All queries have been replied during the Pre-bid. Except for validity of bids is 180 days from NIO</p>																																	
2	<p><b>Appendix -2 BID SUBMISSION PRO-FORMA- ( Pg. 24 of RFP )</b></p> <p>I/We hereby offer to purchase the natural gas detailed in terms of RFP and draft GSA to or such portion thereof as you specify in the Award of Allocation and agree to hold the validity of this bid &lt;_____&gt;(180 days from NIO)</p>	<p>Please consider 180 days</p>																																	
3	<table border="1" data-bbox="467 1304 1084 1650"> <thead> <tr> <th>Query #</th> <th>Section</th> <th>Question</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>1.2</td> <td>In overview of RFP the available gas quantity is mentioned as 20000 SCM/D but offered quantity is 18000 SCM/D, why is this gap?</td> </tr> <tr> <td>2</td> <td>3.1</td> <td>There are some existing consumers in this field, why are you allowing resellers to participate?</td> </tr> <tr> <td>3</td> <td>3.1.7</td> <td>The bidder must be associated with business that utilizes gas for minimum last 3 years, kindly elaborate this condition?</td> </tr> <tr> <td>4</td> <td>5.3.6 (b)</td> <td>No late or missed payments to the sellers of natural gas during last 3 years, kindly elaborate this condition, if this is relevant to this field or any gas field?</td> </tr> <tr> <td>5</td> <td>5.3.6 (e)</td> <td>Bidder/s of entire available gas quantities on offer, must demonstrate ability to handle daily variation in excess of 2000 SCMD within 2 weeks of notice from the seller, kindly elaborate this condition?</td> </tr> <tr> <td>6</td> <td>5.3.6 (g)</td> <td>Submit documents or records or duly signed letters from previous sellers/operators demonstrating the abovementioned qualifications, kindly elaborate this condition?</td> </tr> <tr> <td>4</td> <td>5.3.14 (c)</td> <td>only bids from registered company, Joint Venture/Consortium will be acceptable/applicable? Kindly elaborate</td> </tr> <tr> <td>5</td> <td>7.4</td> <td>When the reserve price is fixed for the entire tenure, the metering &amp; distribution margin should also remain constant, please consider!</td> </tr> <tr> <td></td> <td>Add to RFP</td> <td>Those bidders who intend to build new gas pipeline to evacuate the gas from the field should submit PNGRB approval of dedicated pipeline along with bid.</td> </tr> <tr> <td></td> <td>Add to RFP</td> <td>Change off take to immediate from 30 days</td> </tr> </tbody> </table>	Query #	Section	Question	1	1.2	In overview of RFP the available gas quantity is mentioned as 20000 SCM/D but offered quantity is 18000 SCM/D, why is this gap?	2	3.1	There are some existing consumers in this field, why are you allowing resellers to participate?	3	3.1.7	The bidder must be associated with business that utilizes gas for minimum last 3 years, kindly elaborate this condition?	4	5.3.6 (b)	No late or missed payments to the sellers of natural gas during last 3 years, kindly elaborate this condition, if this is relevant to this field or any gas field?	5	5.3.6 (e)	Bidder/s of entire available gas quantities on offer, must demonstrate ability to handle daily variation in excess of 2000 SCMD within 2 weeks of notice from the seller, kindly elaborate this condition?	6	5.3.6 (g)	Submit documents or records or duly signed letters from previous sellers/operators demonstrating the abovementioned qualifications, kindly elaborate this condition?	4	5.3.14 (c)	only bids from registered company, Joint Venture/Consortium will be acceptable/applicable? Kindly elaborate	5	7.4	When the reserve price is fixed for the entire tenure, the metering & distribution margin should also remain constant, please consider!		Add to RFP	Those bidders who intend to build new gas pipeline to evacuate the gas from the field should submit PNGRB approval of dedicated pipeline along with bid.		Add to RFP	Change off take to immediate from 30 days	<p>"As regard to query 1, the quantity is 18000 SCM/D.</p> <p>The remaining points have to be complied as per the RFP as the RFP has been made in line with DGH Guidelines."</p>
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1	"Kindly clarify if this gas is being sold currently and details of existing Buyer may also be shared. Please also provide route of the connected pipeline and whether the connected pipeline has connectivity to national gas grid."	Yes Gas is being sold currently.
2	Please clarify, if gas in offer shall be processed and made available in compliance with PNGRB Access Code provisions.	It is Associated Natural Gas being supplied
3	Kindly share exact location, address and coordinates of Gas Gathering Facility.	Dholka field

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1	<p>As per clause 3.5.3 initial SD amount insisted is for Rs. 12.50 Lakh in the form of BG of nationalized / Schedules banks.</p> <p>We need to know whether this BG should be a single BG for Rs. 12.50 Lakh OR does it need to be divided in to several parts for several weeks ( as weekly encashment has been referred to in in clause 3.5.5 of the said RFP)?</p>	<p>It is not required to divide the BG into multiple parts; therefore, it can be issued as a single BG</p>
2	<p>Minimum Ticker Size for bid increment as per clause 5.1.2 is USD 0.10 per MMBTU. Does it mean that the minimum Biddable Premium is USD 0.10 per MMBTU OR initial Biddable premium can be less than that and bid increment has to be in ticker size of USD 0.10 per MMBTU?</p>	<p>Yes, the minimum acceptable Premium over the Reserve Price is USD 0.10 per MMBTU, and the bidder may increase the Premium in multiples of the ticker size which is USD 0.10 per MMBTU</p>
3	<p>Do we need to have Class III DSC on hand to get registration on the E-auction portal? Can we register first without DSC ( say because the signing authority is out for few days and one will be able to create DSC after few days) and then map it later?</p>	<p>Yes, Class III DSC is mandatory for the registration process. The system requires mapping the DSC as the final step of registration, and without completing this step, login access to the system will not be granted</p>
4	<p>Nowadays all DSCs are Class III only as per information given to us by Certifying authorities. Do we need to have separate Class III DSC separate for Tender filing OR any Class III can be used?</p>	<p>Any Class III DSC issued in the name of the authorized person is acceptable for use</p>
5	<p>The bank has vetted the BG as per attached word file. The advocate of the bank / bank has added some points as required by them and are contained in the attached file in "Track Mode".</p> <p>I have gone through them and it satisfies all points of Draft BR format given in RFP.</p> <p>The claim expiry date will be 30/11/2025. ( For BG Validity Period, Please refer to Clause 3.5.3 of RFP. It says 1 year from the NIO Date. NIO date is mentioned in 6.1.1 Table which is 25/11/2024. So 1 year from that comes to 25/11/2025. Better to take 30/11/2025. )</p> <p>Please confirm from your side for the attached vetted BG draft from bank so that we can go ahead for its issuance from the bank's side.</p>	<p>As discussed in the Pre-Bid meeting</p>

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1	The minimum bid quantity is said to be 5000 SCM (Point 3.1.4). However we feel that the min bid quantity should be 1000 with an increment of 250 SCM as it will be a better solution for existing users like us.	Please consider the given RFP as final and may please bid accordingly.
2	Point 3.1.6. Request you to kindly change the minimum turnover from 5 CR to 3 CR for existing customers.	Please consider the given RFP as final and may please bid accordingly.
3	Point 3.5.3 We understand that we need to submit 12,50,000/- in form of B.G initially for bidding. So if we win tender after bidding do we need to submit a fresh BG for new value or the difference if any from old BG Submitted during the bidding process? Kindly clarify.	For point no. 2, please refer to point nos. 3.5.4 and 3.5.5 of RFP
4	bank is asking for Account details to be kept in BG. Kindly confirm same. Kindly send us JTI Account details to be put in BG as it is demanded by the Bank.	We can not give the Bnak account details and probably this is not required for preparing BG.  They have to issue in the name of JTI.